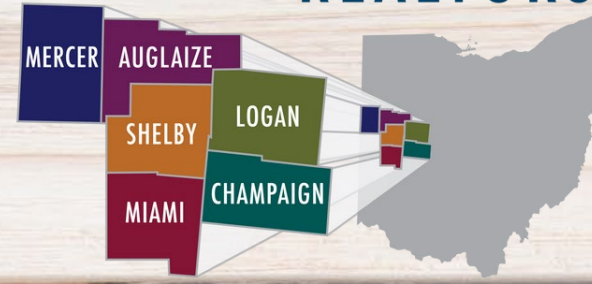


MIDWESTERN OHIO  
ASSOCIATION OF REALTORS®



# *2024 Annual Membership Meeting & Affiliate Expo*

Thursday, October 3, 2024

10:30AM - 12:30PM

Heritage Hall at Lost Creek Reserve

Troy, OH



**Thank you  
to our  
sponsors!**

- **Choice Home Warranty**
- **First Financial Bank**
- **First Title Agency, Inc.**
- **Home Resource Solutions LLC**
- **KTL Performance Mortgage**
- **Superior Credit Union**
- **U.S. Bank**
- **Western Ohio Mortgage Corporation**



# 2024 MOAR Board of Directors

Robbin Kramer, President

Jerri Barlage

Lee Henderson

Bert Barnes, President-elect

Jeanie Bates

Ashley Randolph (Miller)

Kyle Springs, Past President

Tanya Blair

Tina Sieftring

Paula Hill, Treasurer

Ryan Douglas

Brandi Wagner

Tom Sippel, Affiliate Director



# Introducing...

## 2025-2027 New Directors:

Jeanie Bates (2nd term)

Karen Metz (1st term)

## Newly Elected Officers:

2025 President, Bert Barnes

2025 President Elect, Paula Hill

2025 Treasurer, Tina Siefiring



# Save the Date!

2024 MOAR Installation & Awards Banquet

*Wednesday, December 4, 2024 at 5:30PM*



Piqua Country Club



CEO Stan Hartke

President, Drew Paulus

President-elect, Kelly Westgerdes

## 2024-2025 WRIST Directors from MOAR

Bert Barnes

Joe Girolamo

Malia Hughes

Nikki Loudenback

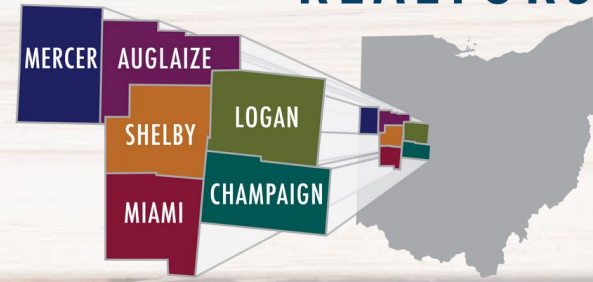
Jim Macaluso

Barb Rank

Susan Shaffer



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ASSOCIATION OF REALTORS®



# MOAR Member Portal



- **\*NEW\*** Access MOAR forms
- Realtime access to billing & invoices
- Association resources at your fingertips
- Personalize your profile for our online member/affiliate directory
- Update your contact information at your convenience



# *MOAR Event & Education Calenda*



- View details on upcoming events and classes
- Register for events online at your convenience
- Never miss a CE class or networking event





# Third Thursday @ 3...Networking, Supporting Our Communities, and Having Fun!

## What is it?

A different MOAR Affiliate Business Partner hosts each month, and chooses a local charity to support. We usually try to pick a locally owned spot to meet and our affiliates often provide apps for all to share.

## How much does it cost?

There is no formal registration or fee to attend, but bringing a donation for that month's local charity is encouraged....and could win you prizes!

Already this year we have raised over **\$1500** for **5** local charities in **4** of our **6** representative counties!



*Cycle 7 (2022-2024)*  
*NAR Code of Ethics*  
*Training Requirement*



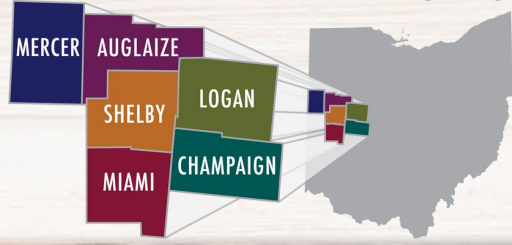
***DEADLINE IS 12/31/24***

**DON'T FORGET!**

As required for REALTOR® membership, you must complete your Code of Ethics training by **Dec 31st!**

Why wait?  
Visit [nar.realtor/code-of-ethics-training](https://nar.realtor/code-of-ethics-training) to check your status and view training options today.

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ASSOCIATION OF REALTORS®



# *RPAC...What a Year!*

*Thank you for Investing in Your Profession!*

- MOAR raised **\$15,615** and had a total of **61** attendees at our annual RPAC fundraising auction!
- MOAR has **10 Major Investors** so far this year, exceeding our goal of four!
- MOAR's current total RPAC contribution for 2024 is **\$21,565!**

Special thanks to our 2024 RPAC Committee, especially Chair, Kyle Springs & Vice-Chair, Paula Hill for all of your hard work this year!





# ANNOUNCEMENT

## MOAR 2025 Committee Applications are now OPEN!

MOAR's committees help impact the future of MOAR and give our members an even stronger voice in all the services that we provide and bring to our entire membership and our communities!

**APPLY TODAY!**

**DEADLINE  
IS  
NOV. 8TH**



(937) 335-8501 

[www.moarrealtors.org](http://www.moarrealtors.org) 



# MOAR ANNOUNCEMENT

**AWARD NOMINATION APPLICATIONS... OPEN!**



- **REALTOR® of the Year**
- **Mary Pollock Lifetime Achievement Award**
- **Rookie of the Year**
- **Affiliate of the Year**
- **Good Neighbor Award**
- **Best REALTORS® Co-Op Award**



**Do you know a member that goes above and beyond?  
Nominate them for an award today!**

**DEADLINE FOR NOMINATIONS IS OCT. 31!**

*“Shop with a Cop”  
Chili Cook-Off  
FUNdraiser*



**REGISTER TODAY!**



MOAR Affiliate Committee  
Presents Our Annual

*Chili*  
**COOK  
OFF**

THURSDAY  
OCTOBER 17, 2024

"Mystery"  
Wine & Baked  
Goods Raffles  
• \$5/ticket

REGISTRATION - \$20/PERSON

CHILI ENTRY - \$25/ENTRY  
(LIMIT 10)

5:30PM-7:30PM  
**CROOKED HANDLE  
BREWING CO.**  
123 NORTH MAIN STREET  
PIQUA, OH 45356



*All chili entries and raffle ticket proceeds  
go to local area "Shop with a Cop"  
programs!  
Award for 1st place...and a year of bragging  
rights!*

**REGISTER TODAY:**

[members.moarrealtors.org/event-calendar](https://members.moarrealtors.org/event-calendar)  
937-335-8501



*Lunch & Learn*  
*Code & Canon of*  
*Ethics (3HR CE)*



***REGISTER TODAY!***



CODE & CANON OF  
**ETHICS**  
**LUNCH & LEARN**

**TUES. OCT. 29**

 **TACO BAR** 

**3HRS ETHICS CE CREDIT**

**\*NAR CODE OF ETHICS COMPLIANT\***

**LUNCH BEGINS 11:30AM**  
**CLASS FROM 12:00PM-3:15PM**

**CROOKED HANDLE BREWING CO.**

123 N. MAIN ST. PIQUA, OH 45356

**SPONSORED BY...**



**MinsterBank**

*Bank close. Go far.*

# Save the Date!

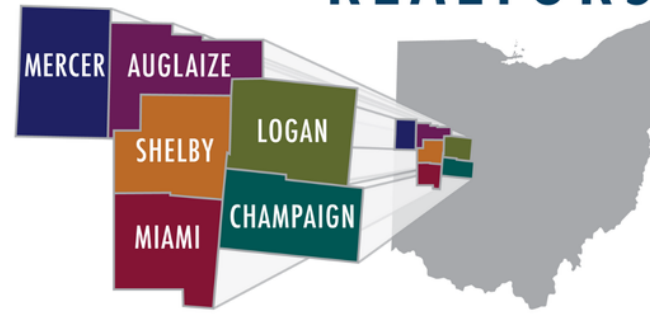
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*Wednesday, December 4, 2024 at 5:30PM*



Piqua Country Club





# Strategic Plan 2025-2027

## Vision

MOAR will be a forward-thinking source of factual real estate information while providing value and building community.

## Mission

- Enhance members' ability to achieve business success.
- Promote ethical practices in the real estate profession.
- Advocate for homeownership and property rights.

## Ensure

- Establish a process in which we regularly review financial advisors to ensure quality.
- Explore options for legal counsel with real estate and contract law practice.
- Establish a process in which we regularly review our insurance coverage.

## Communicate

- Develop and conduct a social media campaign focused on positivity and community-building to engage members.
- Re-engage in mock trials; consider including with another established meeting.
- Hire out media engagement specialists; consider partnership with local colleges.
- Create 30-60 second informational videos for members.
- Hold state association accountable by asking critical questions.

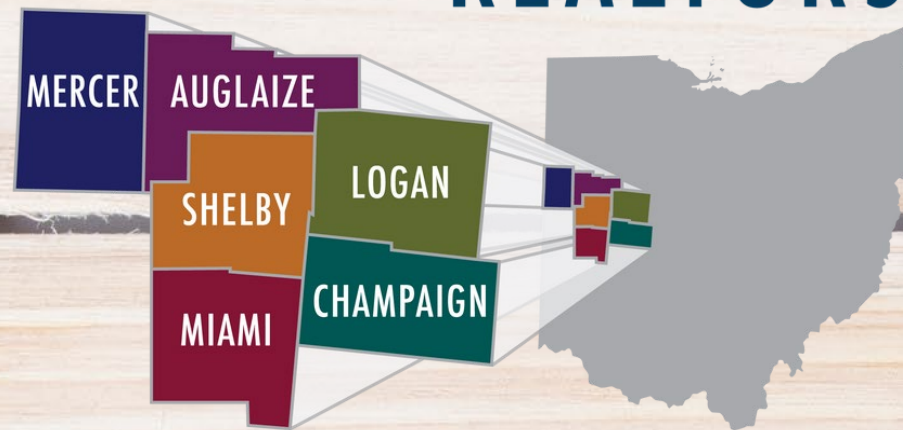
## Engage

- Increase volunteer pool by...
  - Enhancing perception of volunteering by providing recognition at events and networking or social opportunities.
  - Utilizing personal asks with specific members regarding volunteerism.
- Enhance quality of existing events.
- Conduct regular in person broker meetings, including all six counties each year.
- Record training and informational sessions to increase participation and create virtual library.

## Educate

- Create and conduct media campaign in collaboration with Ohio REALTORS® using local members.
- Hold regular virtual open forums for members to discuss questions and concerns.
- Create broker and new member toolkits on our member portal and website for our members to use at their leisure.

MIDWESTERN OHIO  
ASSOCIATION OF REALTORS®



Thank you for  
joining us today!

